

DIRECTOR'S NOTE

Behind the Curtain

by Owen Spurrell, PI Director
owen.spurrell@state.sd.us
(P) 605.367.5111

You have all heard the story of the three men who had never seen an elephant. Each man was blindfolded and allowed to touch one part of the animal. One touched the tail, one touched a tusk, and another a leg. Their descriptions ranged from an elephant being a snake-like animal, another thought a shiny rock and the last thought an elephant resembled a tree. All were wrong because none were allowed to see the big picture of what an elephant really looked like. Our Data Entry and Scan Bureau is much the same.



At work in Pierre



People bring us "huge" jobs by their description, involving thousands of documents to be scanned or digitally transferred. Some of these jobs only took a week to accomplish. Read this next sentence slowly... in an average month our workers typed **25 million** keystrokes to change printed words into digital files and **450 thousand** images were scanned and indexed. That is really huge!!!! So, if you have files or documents that you believe are too big to consider changing into electronic files, you may want to think again. We would be happy to listen to what you may need done and give you an idea what the costs and time frames would be to accomplish it for you.

[CLICK FOR LINK](#)



[CLICK FOR LINK](#)

Mini Novelty Signs
Starting at \$9.99

ON THE ROAD

October was a great month for showing off our wares at conferences and conventions around the state. The Municipal League, the Sheriff's Conference and the Midwest Regional Middle Educators Convention were all wonderful opportunities to learn where we can be of assistance in meeting the needs of governmental and nonprofit organizations in the state. If you are aware of a conference or convention that has vendor displays please let us know.

A big hit at our conferences are the mini-signs our Sign Shop makes. They are only 7" tall and can say whatever slogan you would like... They start at only \$9.99.

Print Shop
CATALOG
(Click for Link)

Bookbindery
CATALOG
(Click for Link)

Now Online



We provide products and services to South Dakota governmental entities, non-profit organizations and state employees.

[+](#) [-](#) Add a Friend
or Remove Your Name

