

Director's Desk

by Owen Spurrell, Director

Ink Outside the Box!

As we look for better ways to save money, we should all be aware of the expense of making copies. Technology has given us access to fast copiers in our offices and handy printers on our desks. While these copiers and printers are fairly inexpensive, the ongoing expense for ink and toner is always a bit shocking. Most people would be surprised if they did the math on their costs-per-copy compared with Pheasantland Industries. A hundred black and white copies in our Print Shop costs \$.04 a piece. If you can order 1,000 copies the price drops to \$.0284. If you are able to plan far enough ahead to figure out how many forms you would use per month or year and then order from us, the reduction in your office cost could be pretty significant.

Featured Item **OUTDOOR SIGNAGE**

I thought I would give you an idea this month of the scope of our Sign Shop's capabilities. This 4-foot-by-13-foot sign in front of the State Penitentiary in Sioux Falls is a great example of not only size, but color and graphic design capabilities of this shop.



UPCOMING EVENTS

November 8-10
SD Housing Dev. Auth. Conference
Ramkota, Pierre

November 17-18
SD Sheriff's Assoc.
Ramkota, Sioux Falls

Wood Donations

It's getting close to the holiday season so our toy makers, stocking hat knitters and mitten makers are hard at work to have as many children's gifts for charity organizations as we can. We continue to have an ongoing need for dimension lumber scraps for the toy projects. If you have some extra and happen to be in town, call ahead or just drop them by our garage and we'll take it from there.

Hand Caning

We recently refurbished some old chairs that had caned seats. It was a job we had to learn, but one that turned out to look pretty sharp.

Betcha Didn't Know We Made These...



Flag Football Sets

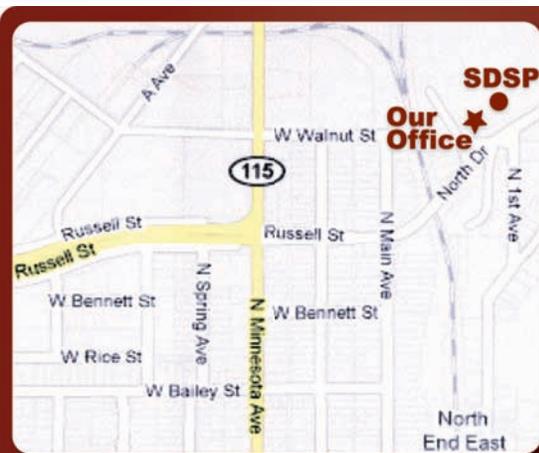


Another new project for us this month was a special request for flag football belts and flags. Recess will be much safer in one of our local schools thanks to our Upholstery Shop.

PRICE: \$4 PER SET

Find Us

To help you find us the next time you are in town I have included a map. We have a new display case featuring some of our *South Dakota Made* products. Feel free to drop by and take a look.



Owen Spurrell, Director, Pheasantland Industries
1600 N. Drive • PO Box 5911 • Sioux Falls, SD 57117-5911
(P) 605.367.5111 • (F) 605.367.5102



We provide products and services to South Dakota governmental entities, non-profit organizations and state employees.